

COMPANY PROFILE

2023



Blueberry Travel

YOUR TRAVEL COMPANION



www.blueberry-travel.com



info@blueberry-travel.com



www.bbglink.com/bbt



An aerial photograph of a tropical island. The island features a white sandy beach, lush green vegetation, and a small building. The water is a vibrant turquoise color, and a boat is visible in the lower left, leaving a white wake. The sky is blue with scattered white clouds.

Let's Travel

with comfort and luxury

MD's MESSAGE

The world is yet to explore....

We are pleased that you found some time to get to know us. It's been approximately *ten years since we started our Journey from Africa as Blueberry Travel*, and we have grown into one of the leading Travel Management Companies (TMCs).

It has been a decade full of hard work, joy, long hours, laughter, and fun! And we know it wouldn't have been the same without our people. We cherish the uniqueness of all of our talents that tailor opportunities to clients' needs, encourage leadership through empathy and collaboration, drive employee satisfaction, facilitate business transformation, and help boost customer loyalty.

We foster living innovation with "openness" as our mantra— open to new practices, technologies, and opportunities. Driven by the ambition of creating a values-driven future, we want to generate value and stimulate creativity thanks to an approach of open innovation that harnesses the driving forces of progress.

Our values keep pushing us to change how we do things, always adapting to clients' new expectations and challenging us to instill confidence in people to travel once more. BBT has responded with incredible agility and is proud that our privileged relationships with our partners and owners remain as strong as ever and will keep improving.

Keep Travelling!

Enjoy your travel no matter how busy your life is !

COMPANY IN A GLANCE



We have served **200,000+** guests
from all over the world in 2022 !!

After many years of engaging in the **travel industry**, we offer the best for our customers. To fulfill our role, we regularly propose new ideas and innovations in our services. **Blueberry Travel** has continuously been reinventing the travel and tourism business by making daring moves, challenging the status quo, and responding to global shifts as well as clients' evolving needs. Because we take care of each of our clients to our best and where every action counts to maximize our efforts, we strive to make a positive impact both locally and globally, to ensure you the best benefits not only a few but all.

BLUEBERRY TRAVEL was established in 2013 to provide **travel management services** to an increasing number of tourists all around the world. Today we are one of the leading TMCs in **African Countries and continuing to the Middle East and Asian Regions. Africa is our home, with the Middle East as our base;** we know first-hand the countries and cities we work in. We know our destinations, products, and activities, and keep abreast of all new developments within our region, so we can offer our clients up-to-date information with excellence and the very best of services.

We provide both up-to-date information and complete travel management services on the ground in your chosen destination. From **airport transfers to hotel reservations, tour bookings and dinner reservations, tailor-made experiences or holiday planning, to group activities and complete creative itineraries.** We are flexible and reliable and we understand that the guest expects a competitively priced, value-for-money holiday of a lifetime, free of complications. We are **available 24/7** to ensure guests are safe and happy, and their expectations are met, if not exceeded, time after time.

We know what it takes to put together a great travel experience because we are travelers ourselves. In essence, we have the **knowledge, professionalism, expertise, people, and technology to ensure an enjoyable and unforgettable experience.**



Professional



Expertise



Client Oriented



Quality Based



Integrity



Excellence

Vision Enrich corporate travel plans through personalized solutions.

To personalized attention and assistance being given to the corporates for their travel plans and ensure the best travel and cost-saving solutions cater exclusively to the specialized needs of companies and other establishments in the private & government sectors.

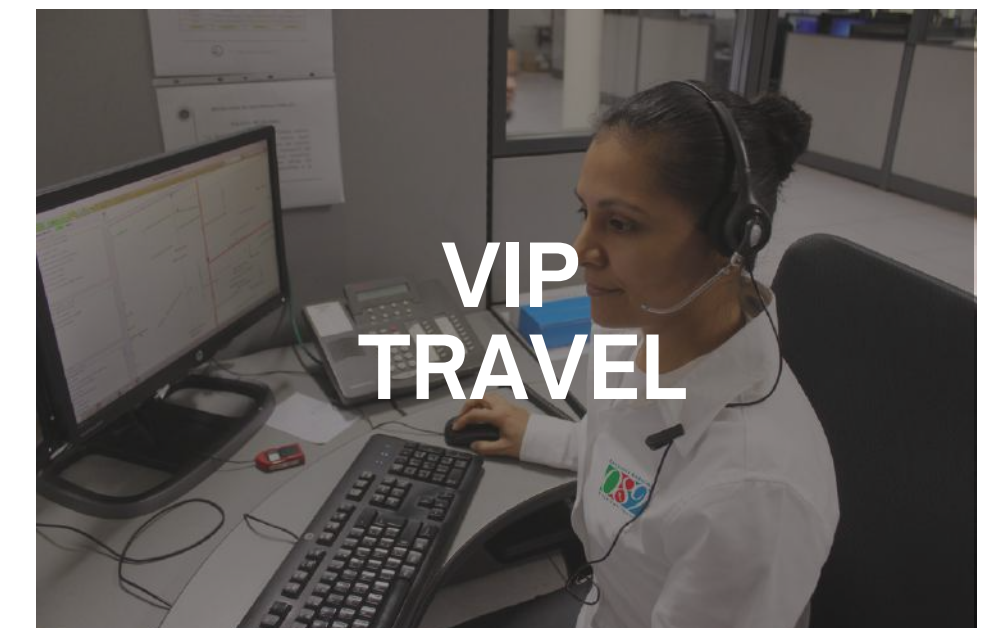
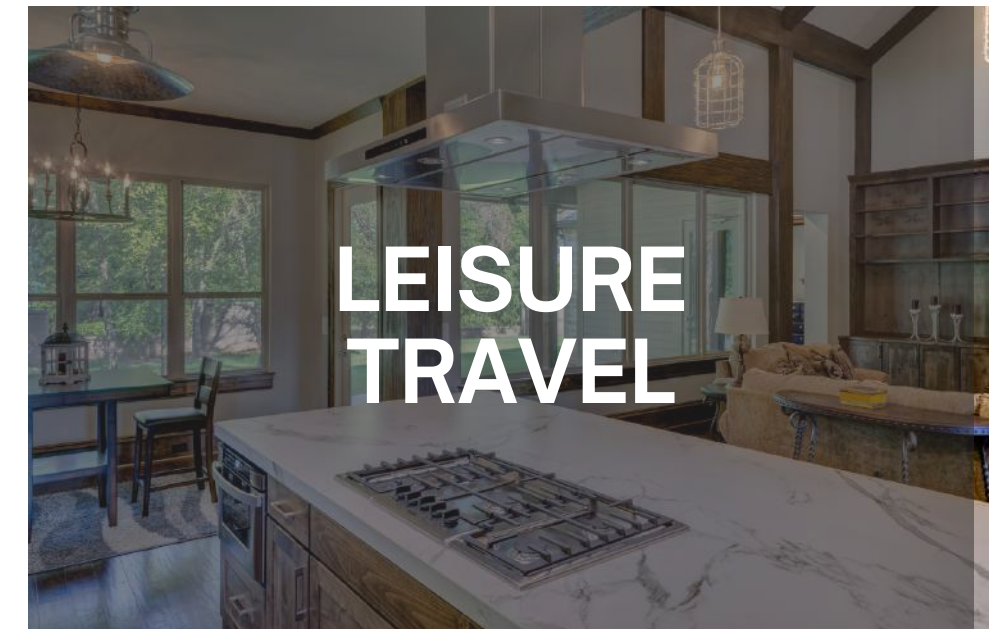


Mission Double the business with positive impact.

Create travel innovations, make our services worthy, build a creative and diverse global team, and make a positive impact in communities where we live and work. We strive to offer our customers the lowest possible prices, the best available selection, and the utmost convenience.

OUR SERVICES

Explore the world with Blueberry Travel



- Flight Reservations and Ticketing Services



- Accommodation



- Airport Services



- Car Rentals and Transfers



- Private Tours



- Global Visa Services



- Travel Insurance



- Adventures, Activities, Excursions and Sightseeing



- Meet and Assist



- Meeting Arrangements



- Hotel Representative Services



- VIP Services



TICKETING SERVICES

From booking your flights to finding a hotel and getting you to and from the airport, our IATA-accredited travel agency offers a suite of travel services to make your journey comfortable as straightforward as possible, from the minute you leave to the moment you return.



ACCOMODATIONS

Personalize Your Hotel Booking with Us! Whether you're traveling on your own, as a couple, or with a family, Blueberry will cover all your needs! Choose from Luxury Hotels, Resorts, Apartment Hotels, Extended Stay Hotels, Pet-Friendly Accomodations & Many More.



AIRPORT SERVICES

Exclusive airport services including 'Meet & Greet services 'Airport Representatives' on demand, 'Group Escorts' for Group travel, etc. We escort passengers in and out of the airport. We stay with you every step of the way to ensure you are taken care of and your requirements met.



PRIVATE TOURS

Discover your destination on an expert-guided day trip tour with transportation. Choose the best activities for your trip with must-see attractions. We connect travelers with local tour guides, worldwide. We're a marketplace for customizable private tours and shore excursions!



GLOBAL VISA SERVICES

We provide the best in class services for travel guidance and processing of all travel documents including global visas and other travel needs. We have gained accolades for providing aspirants with visa services, pre & post assistance, and visa consultancy service.



CAR RENTALS AND TRANSFERS

We are dedicated to providing our customers with the best car-sharing and rental services. We offer a huge range of well-maintained and quality vehicles to our customers across many countries in the world. Professional, reliable, and affordable transfer services worldwide are also available.



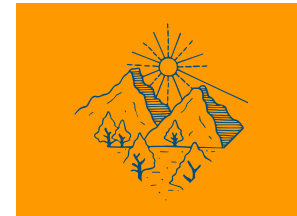
HOTEL REPRESENTATIVE SERVICES

Personalized services, guarantee full attention and competent support at all times. We provide personalized services for luxury hotels and destinations, committed to provide clients with the highest level of integrated services to meet and exceed their expectations for increasing awareness.



VIP SERVICES

VIP & Celebrity Travel. We specialize in providing highly-customized luxury travel services and unforgettable personal experiences. Discover a better way to travel, with hyper personalized offers and your own 'connected' travelstylist.



ADVENTURES AND EXCURSIONS

Provide the best Tours, Trekking, and Adventures with Hospitality and gentle care of the environment and our planet. We love helping you see the world your way, unlocking the finest sights and experiences the world has to offer.



TRAVEL INSURANCE

We offer a full suite of Travel insurance products to meet your needs. Affordable Premium. Wide Range of Cover. Individual or family plans. Worldwide Coverage. Emergency Medical Expense. Worldwide Protection.



MEET AND ASSIST

Book a Personal Greeter For Your Arrival, Departure, or Connection At All Global Airports! We will Minimize All Your Interactions With Crowds & Take Care Of All The Formalities! to make it a stress-free travel experience.



MEETING ARRANGEMENTS

We can take care of all the arrangements for your group's travel and stay, including getting airfares and hotels for your events, planning and coordinating your group's activities, and personalized travel services. The range of services is wide from meetings and events, gala dinners, travel tours & so much more!

Being an IATA-affiliated Travel Management Company, we lay utmost importance to manage all your itineraries in the best way to provide hassle-free travel. We know the importance of travel so we make sure we're always available to answer questions before or after you book your tickets. Our team of experts also helps you plan custom itineraries for your business trips or leisure travels, so you don't miss anything!

Flight search option
Round-trip, one-way, etc
Corporate Contracts
Key Travel Account Manager
Flight Reservations
Seat upgrades
Flight cancellation
Other services (hotel, transfer, etc.)
B2B and B2C Travel.
International and Domestic Flights.
Calendar Availability.
Invoice Management
Multicurrency & Multilanguage.
Multiple Payment Options.
Booking Confirmation via Email.
24/7/365 service

As a reliable and trusted travel partner for corporate companies, we set up our exclusive department and dedicated team for providing customized service to our customers. Our Corporate Sales Department caters exclusively to the specialized needs of companies and other establishments in the private & government sectors. In addition to personalized attention and assistance in organizing travel plans, it ensures travel options and cost-saving solutions. Enabled by a well-established worldwide network and dedicated, experienced personnel, Blueberry Travel Agency accomplishes this task with flawless accuracy to the utmost satisfaction of the clients.



FLIGHT TICKETING AND RESERVATION SERVICES

LEISURE TRAVEL PACKAGES



We collaborate with dependable local service providers to create customized programs for a wide cross-section of leisure travelers and groups. Thanks to our international experience and extensive local destination insights, we are able to come up with appropriate solutions based on specific requirements and budgets.

A bespoke program is then compiled factoring your pre-essentials. All our recommendations are centered on your specific requirements with due consideration of the destination's must-see, must-do. We equip you with the destination's local tips and guidelines to help you delve into the heart of the destination. Our Leisure Team offers a wealth of information and advice on the destination, to enrich your travel experience.

Pre and post-tour activities
Itinerary Compilation
Accommodation
Airport arrival transfers
Airport departure transfers
Airport meets and greets
Ground transport
City Tours
Excursions
Shopping Tours
High - End Luxury Travel
Cultural Tours
Educational Tours
Architectural Engineering
Construction Tours
Exclusive sight-seeing
Exclusive dinner venues

CAR RENTALS

Easy payment methods.

24/7 customer service

Pristinely maintained vehicles.

An expensive luxury car fleet.

Pick-up and drop service.

Licensed chauffeurs available.

Economy Cars, LuxuryCars,

SUVs, Featured Cars.

Comfortable and Luxury Together.

Cheap car Rentals.

150+ Local car Companies.

1500+verified Cars

Blueberry Travels works with 150+ local car rental companies. You can choose among their 1500+ verified cars to find the best rental car for you. Find cheap car rental deals and discounts for all types of cars for personal or business use: access competitive, commission-free car rental services all over the world.

Our car rental partners' fleet includes every car you've ever dreamed of from high-end supercar rentals such as Ferrari, Lamborghini, and Rolls Royce to luxury SUVs Range Rover, Mercedes Benz, and even economy cars such as Kia Picanto, Nissan Sunny, and Renault Duster, etc. Rent your car and make your trip more fun and comfortable.



ADVENTURES AND EXCURSIONS

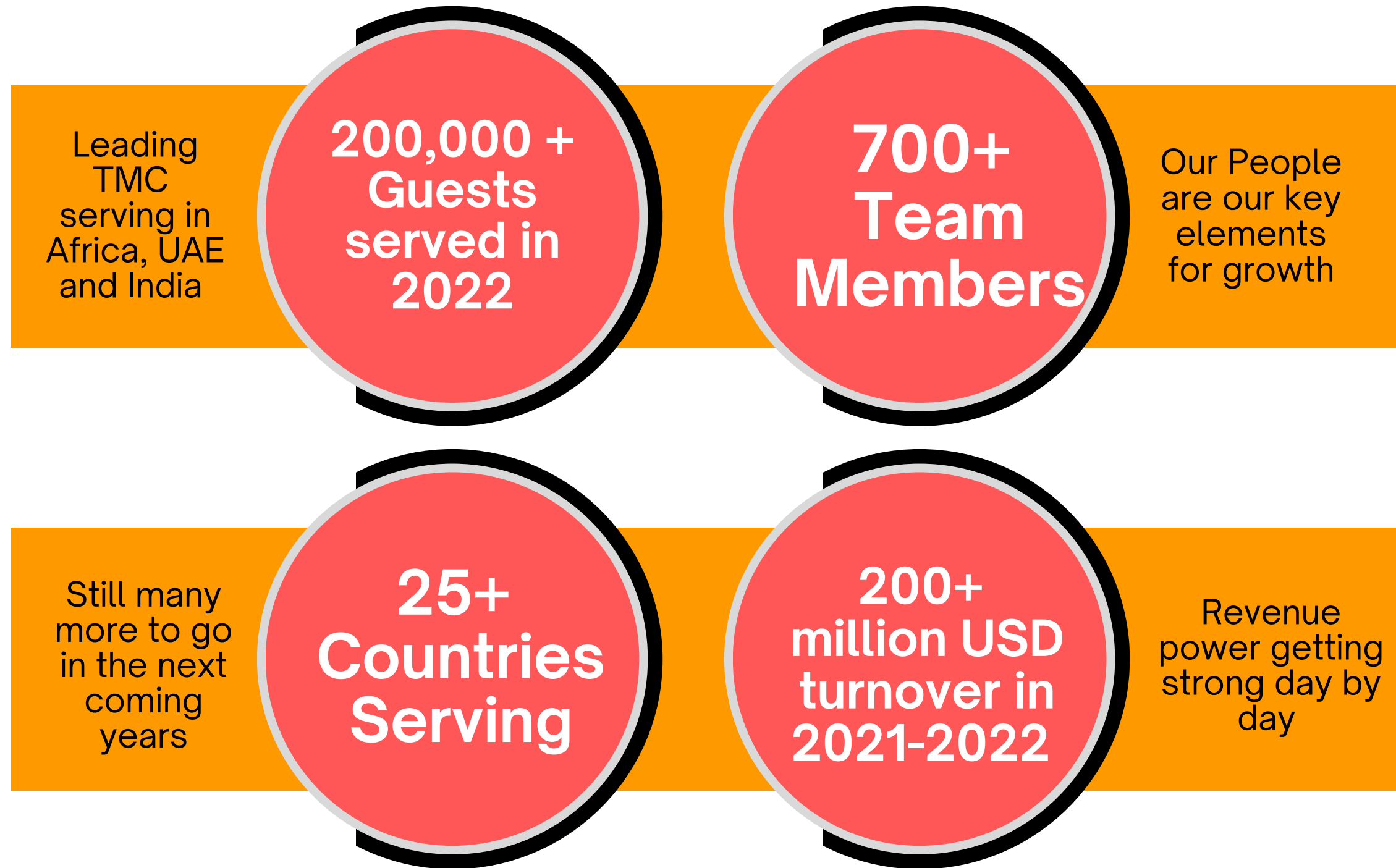


An award-winning provider of unforgettable tours and private holidays. From Egypt to Ecuador, India to Iceland, we love helping you see the world your way, unlocking the finest sights and experiences the world has to offer. Whether you're after culture, adventure, or just want to kick back and relax, our outstanding local guides get you to the heart of your destination and deliver truly authentic experiences.

The progressive and dynamic approach of our team of experts ensures that you can be assured of our 100% commitment to providing a seamless and professional service to you and your clients. Our guides are carefully selected and trained so that they understand their vital role in servicing the clients. This philosophy drives our approach to everything we do in our business.

Pre+Post Tour activities
City Tours
Excursions
Shopping Tours
Cultural Tours
Educational Tours
Architectural Engineering
Limousine Tours
Construction Tours
Exclusive sight-seeing
Turn-Around Services
Overland
Museum tours
Trekking
Hot Balloons
Helicopter Rides

www.blueberry-travel.com



25+ YEARS OF EXPERIENCE

When we talk about our experience, our all team members come first. Their expertise, knowledge, and professionalism have always provided inspiration, motivation, and guidance to leaders and managers in a company. They are in charge of directing the company's operations to make sure it achieves its objectives effectively and efficiently.

They have Demonstrable experience in developing strategic and business plans, thorough knowledge of market changes and forces that influence the company, a strong understanding of corporate finance and measures of performance, and familiarity with corporate law and management best practices.

Taking this expertise forward, our team always strives to work hard for our clients and provide them with the best.

MODERN CORPORATE TRAVEL MANAGEMENT FOR THE FAST-CHANGING TRAVEL LANDSCAPE

A business trip with Blueberry travels is like traveling with your own personal concierge. We're with you every step of the way, to ensure the best possible journey. From booking to managing, business travel has never been easier. **At Blueberry, we understand that a successful business trip demands stress-free, relaxed, and comfortable travel.** And we do our best to deliver. Whether you're looking for help planning complex itineraries or securing the best routes and accommodations, contact us today! **We focus on your corporate travel arrangements so you can focus on your objectives.**

If you are looking for a tailored travel management solution, that delivers customer service excellence, innovative technology, and a demonstrable return on investment, then you've come to the right place. **We help businesses reduce costs, achieve change and operate more efficiently.** The success we achieve for our clients is driven by our relentless approach to challenging the norm and delivering world-class solutions.



Global Service by travel experts

Delivered Consistently and Expertly in Every Region. Your dedicated global travel team is centrally managed by a Travel Program Manager, providing one point of contact for all program performance, optimization and policy development needs, and serviced by a dedicated team of regional travel experts.



Travel Risk and Safety

Business travel can be unpredictable. The well-being and security of your people shouldn't be. With the right travel risk management programme in place, you can ensure that the welfare of your employees — from the time they book a trip until they return home — is a significant part of your travel policy.



Technology and Innovations

Blueberry delivers ease, innovation and savings via our business travel programme. Managing business travel can be time-consuming and complex. That's why we build customer-centric travel technology which is designed to enhance the travel experience for every stakeholder.



Corporate Contracts with savings

Extensive global buying power drives significant savings across flight bookings, hotel and car rental providers. We provide you the best corporate negotiated deals, alongside last-minute inventory and dynamic supplier content. Our travel services can help simplify corporate travel expense management.



Customer Support 24/7/365

Yes, that's true 24/7/365. You want employees to feel fully supported from the time they book until they return home. The travel experts in our Customer Care team, made of people, not bots, are available 24/7 to help you with anything you need. How's that for peace of mind.



24/7 Quality Service

High-quality services all around the world with personal assistance through our 24/7 service for all our customers.



Flexible Packages at Special Rates

Full Flexibility with changes in travel dates or cancellations post-booking or for smaller changes if possible



Special Corporate Agreements

Personalized contracts are special business agreements developed for specific business by Blueberry at special rates



Multi Cultural and Multi Lingual Staff

We believe in a strong company culture and talent that can see and solve problems differently, leading to innovative solutions.

WHY WORK WITH US ?



Global Representation

We have our offices in Africa, Middle East and Asia and still expanding to more



Market Explorers and Innovators

Beyond our access, we drive the innovations and something better for the clients suitable to their needs.



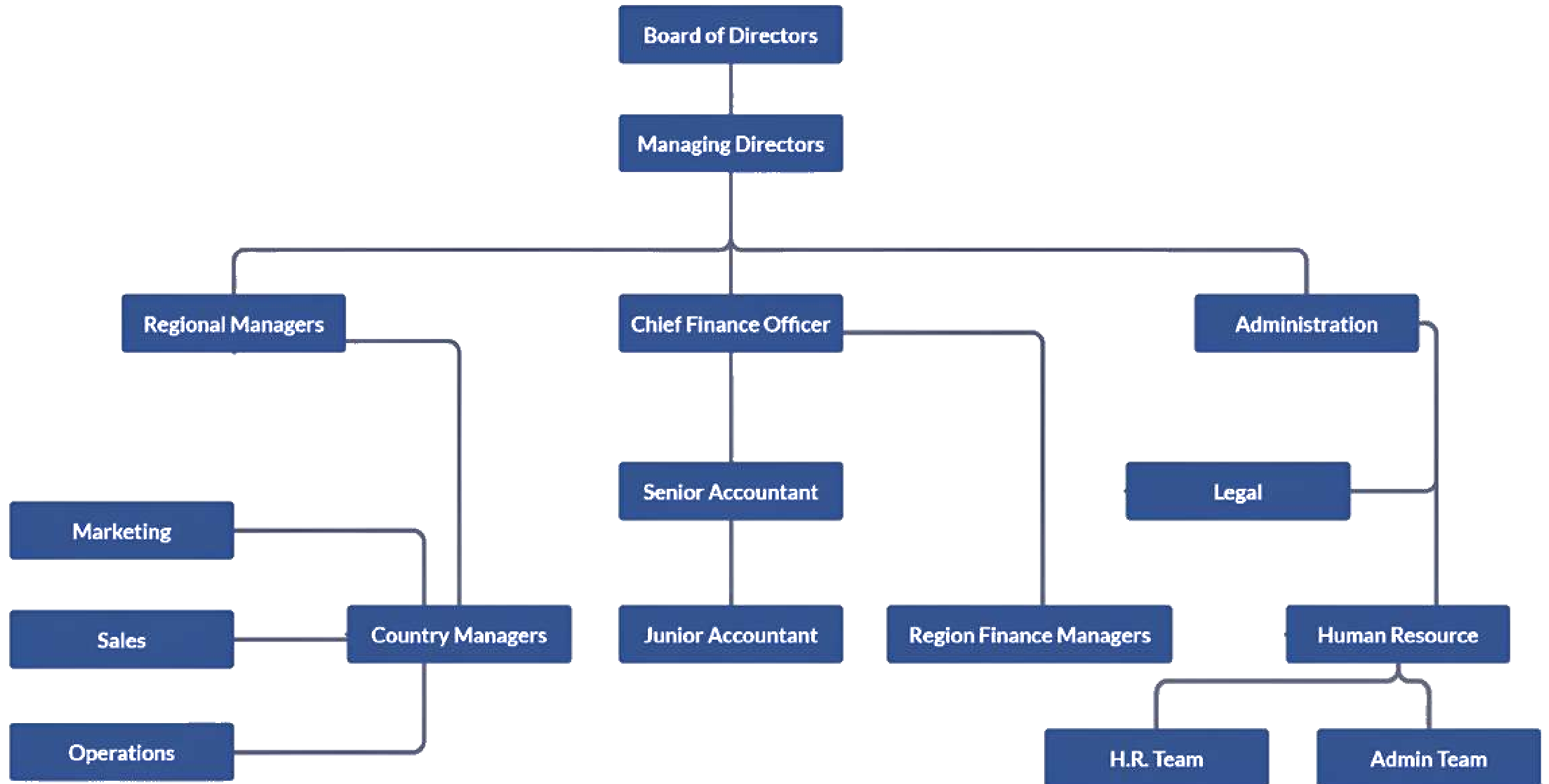
After sales and Lost Luggage Follow up

Our key components of 24/7 support service- after sales , luggage followups or for more.



Awards and Accreditations

Blueberry Travel has been accredited and awarded by many aviation organizations such as IATA, AABI etc



Our Esteemed Clients



For more visit www.blueberry-travel.com



Our Esteemed Suppliers



For more visit www.blueberry-travel.com



AWARDS & ACCREDIATIONS



People Choice Award 2018,
ZAMBIA



Certificate of Appreciation
for outstanding support
2020-21



IATA ACCREDITED AGENT in 16
countries



Award of Appreciation for
outstanding support 2020-2021-
2022



Award in 2017 in Namibia
Award in 2018 in Zimbabwe



Certificate of Appreciation
for outstanding support
2022



Award from Rwanda Airlines
in the year 2017 for Best
Agency



Certificate of Appreciation for
outstanding support 2019-2022



Certificate of Appreciation
for outstanding support
2015



Certificate of Appreciation
for outstanding support.



GSA for Airlines in more than 7
countries

- Antananarivo (Madagascar)
- Windhoek (Namibia)
- Luanda (Angola)
- Bangui (C.A.R.)
- Nampula (Mozambique)
- Dar es Salaam (Tanzania)
- Harare (Zimbabwe)



Uganda Tourism
Board License since
2017



Certificate of Appreciation
for outstanding support 2019



Certificate of Membership

THE TESTIMONIALS



Johana, Uganda

In a nutshell, enjoyed the experience and was happy with what the company provided. I highly recommend Blueberry Travel. In my last trip to Cairo, the suggestion for the hotel was very good. Very nice hotel, a good rate and a good location. I trust in their suggestions and services. Thank you.

Mohammed, Dubai

Best place to get quality cars with seamless application or you can use website either, so convenient to check prices contacting companies will definitely use this only for future.

Juliet, Dubai

I got the best deals with reliable service, including a luxurious BMW and an expert safe driver.

Maria, Madagascar

5 stars, Blueberry has quickly become our Travel Partner. Team is organized, efficient, and have great attention to details. They save our energy and stress.

WHO, Djibouti

Blueberry Travel is the best MICE Travel Agency we have ever used. If you are looking for epic stays in the worlds most beautiful properties - Blueberry and the team are very knowledgable and their affiliations and personal connections will ensure you receive distinguished greetings, service, recognition and maybe even some gifts!

UNESCO, Namibia

We are so thankful Blueberry Travel is our travel agent as we are too overwhelmed with your MICE arrangements everytime. You know you are much more than travel people.

Priya, Nairobi

Used their service while on vacation in Dubai. The booking was super smooth. They also had a wide range of luxury cars with availability to choose from. Would 10/10 recommend them for all car rental services and needs in Dubai.



Online B2C Travel Portal

Unified B2C Travel Portal which provides online search and book functionality with hotel, tour, transfer and package modules to enable global B2C consumers to search and book online. A complete travel booking software solution for travel agencies and tour operators. Through this Online travel booking portal, customers can search and book their travel services (hotels, flights, transfers, packages, activities) online and pay online easily.



Next Holidays

launched in 2022



One Stop Luxury fashion Store in Zambia and Uganda



Premium Home Appliances Brand in Africa and UAE



Traders of Home and Living, Hardware products, Furniture etc



Manage IT Services & IT Solutions.



**OUR PEOPLE
OUR TEAM
OUR AFRICA**

Angola

Rua Rei Katyavala,126-A, Indombota,Luanda, Angola
Contact Number: +244 225 030 030/31, +244 938 718 050/51

Cameroon - Douala

22, Rue De L'hotel De ville, Acote Royal Air Maroc, Bonanjo, Douala, Cameroon
Contact Numbers: +237 233 432 022 / +237 650 147 614

Cameroon - Yaoundé

En Face Universite Panafricaine, acote Eneo Nglongkak, Yaounde, Cameroon
Contact Numbers: + 237 222 207 115 / +237 671 617 778 / +237 692 000 117

C.A.R - Bangui

AV B.Boganda A cote grand cafe, Bangui, CAR.
Contact Numbers: +236 751 06 199 / +236 72 08 35 94

Congo - Brazzaville

Magasin M6 Immeuble City Cente, Brazzaville (Republic Of Congo)
Contact Numbers: +242 065 21 29 33 / +242 06 664 69 86

Congo - Pointe Noire

146, Avenue Charles de Gaulle, Pointe-Noire (Republic Of Congo)
Contacts Numbers: +242 06 809 57 18 / +242 06 664 69 86

Côte d'Ivoire

Immeuble Nabil, Rue Du Commerce, Plateau, Abidjan, 10 BP 496, Cote D'ivoire
Contacts Numbers: +225 07 87 07 75 11 / +225 27 21 59 35 16 / +225 07 97 12 71 17

Djibouti

1,Administrator Benard Djibouti
Contact Numbers: +253 21 35 35 55 / +253 77 094 384

India - Jaipur

33/75, Varun Path, Mansarover, Jaipur 302020
Contact Numbers: +91 86900 01393 / +91 86900 01394

India - Surat

1029, 1st Floor, World Trade Center, Rind Road, Near Udhana Darwaja, Surat, Gujarat 395002
Contact Numbers: +91 261 403 3340 / +91 85117 83340

Kenya

Showroom no.3, ground floor, Western Heights, Karuna Road, Westlands, Nairobi, Kenya
Contact Numbers: +254 756 384 754, +254 756 469 997

Madagascar - Antananarivo

Immeuble Ex-Sicam, Analakely, Antananarivo, Madagascar
Contact Numbers: +261 20 22 307 32, +261 32 46 764 35

Madagascar - Tamatave

03 rue Marechal de Lattre de Tassigny, Opp BNI Bank, Bazar Be, Toamasina, Madagascar
Contact Numbers: +261 38 29 364 36 / +261 38 29 364 37

Malawi - Blantyre

Opp. FMB Bank, Livingstone Towers, GLYN Jones Road, Blantyre, Malawi
Contact Numbers: +265 997 69 17 76 / +265 994 66 03 91

OUR NETWORK EXPANDING...

Malawi - Lilongwe

31, Crossroads Mall, Lilongwe, Malawi
Contact Numbers: +265 994 66 03 91 / +265 885 09 84 21

Mozambique

No. 109, Rua Dar Es Salaam, Bairro da Sommerschild, Cidade de Maputo, Mozambique
Contact Numbers: +258 21 499 821/28, +258 820 04 10 00

Namibia - Windhoek

Shop No.2, Garten Strasse Commercial, Building Windhoek, Namibia
Contact Numbers: +264 61 307 108 / +264 81 574 84 84

Nigeria

Churchgate Tower - 1, 2nd Floor, Victoria Island, Lagos, Nigeria
Contact Numbers: +234 809 84 60 666 / +234 81 60 66 06 50

RDC - Kinshasa

Av. Boulevard du 30 juin n°835, Batiment Complexe NZIGI EX Mwana NTEBA, Commune de la Gombe, Kinshasa (RDC)
Contact Number: +243 979 419 505

RDC - Lubumbashi

No. 010 Square George Arthur Forest, Quartier Kiwele, Commune et Ville de Lubumbashi, RDC
Contact Number: +243 999 153 604

Tanzania

S-24, Ground Floor, Haidery Plaza, Kisutu, Dar-Es-Salaam, Tanzania
Contact Numbers: +255678227026

Togo

Avenue Augustino De Souza (Immeuble De la Paix) Sis Au Quartier pa de Souza, Lome, Togo
Contact Numbers: +22893340690

UAE

1210-11, The regal Tower, Business Bay, Dubai, UAE
Contact Number: +971 4 7707355

Uganda

Plot 08, Nita Building, Colville Street, P.O. Box 36923, Kampala Uganda
Contact Numbers: +256777629305

Zambia - Kitwe

6, Chibote, Avenue Parklands, KitweZambia.
Contact Numbers: +260 212 23 65 68 / +260 974 33 33 99

Zambia - Lusaka

13 D&D Centre, Makishi rd x Great East rd, Lusaka, Zambia
Contact Numbers: +260 211 23 32 23 / +260 971 33 34 44

Zimbabwe

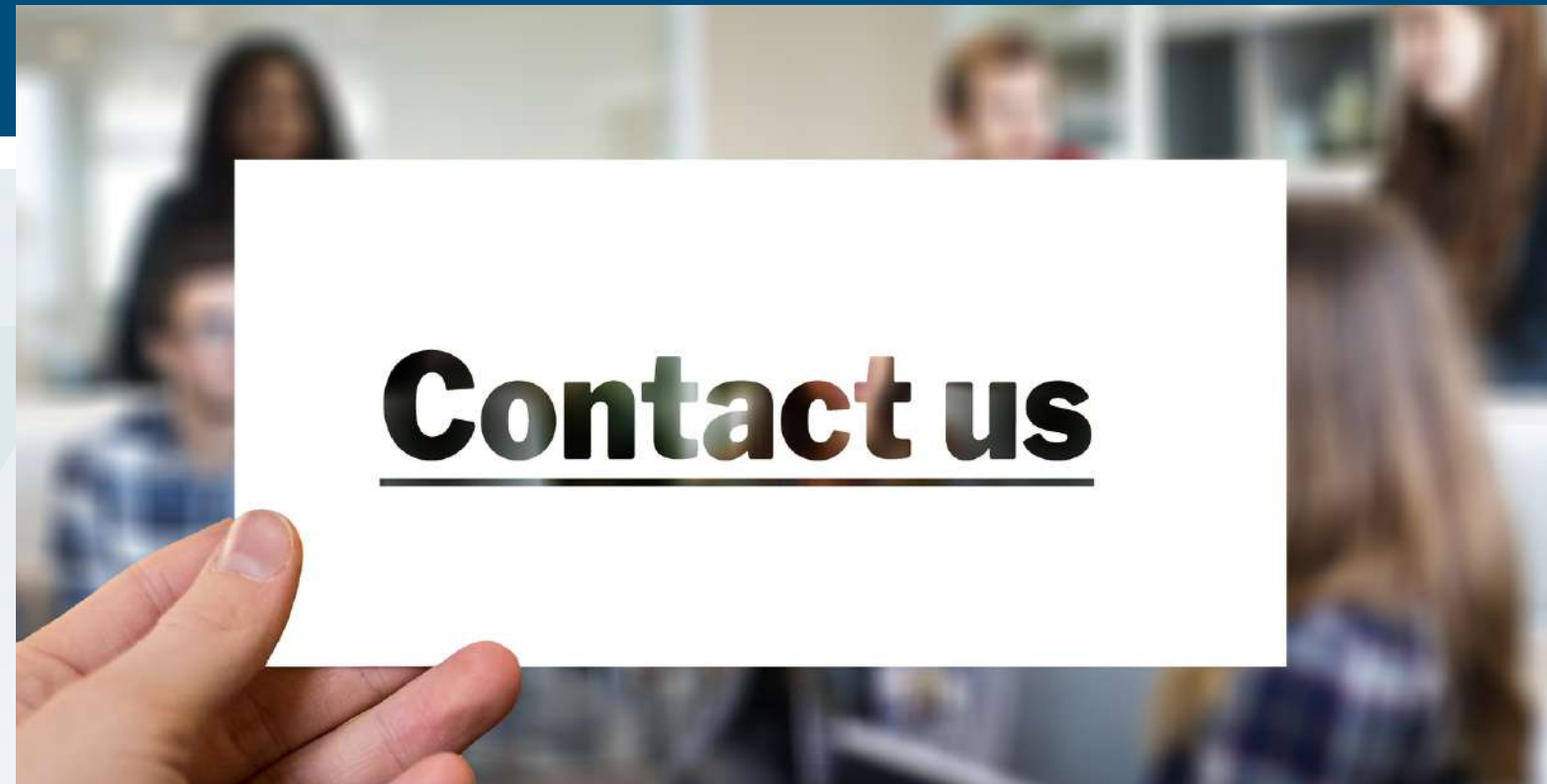
179, King George Road Avondale, Harare, Zimbabwe
Contact Numbers: +263 433 5 304/05, +263 785 00 48 84

OUR NETWORK EXPANDING...

Questions? Comments? Concerns?

Contact us to discuss anything you'd like, or simply drop a line to say hi.

We love (virtual) coffees and always welcome the opportunity.



Blueberry Travel

YOUR TRAVEL COMPANION

